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Objective : Representing myself in the real estate market.
Summary of - Executive Experience: Established and managed several successful national and
Qualifications international businesses providing business services, financial administration,
product importing, and real estate development.

Entrepreneurial Strength:

- . Leadership: Intuitive decision maker, based on balanced interaction between intelligence and emotional intelligence
- . Success Oriented: Driven to seek new challenges to build on previous successes.
- . Creative: Develops innovative solutions to address business issues, implementing a competitive environment to encourage the best results from staff.
- . Practical: Applies extensive business, legal, and financial acumen to avoid "reinventing the wheel," seeking cost effective and proven solutions when proper.
- . Visionary: Uninhibited, unrestrained approach toward managing a company toward growth.
- . Bilingual: German/English.
- . Financial: Careful fiscal control through close monitoring and statistical analysis
- . Legal Experience: 12 years as a senior partner of an international law firm.

Professional Experiences:

Balam Investments, LLC , Managing Member
Large Scale Development in Belize,
5,500 dwelling units Phase I, valued at US \$ 750 Million

Unit 16 West Development, LLC, Albuquerque, NM
President & CEO, 1994 to 2005
1000 + acre master planned community development.
Won RFP by City against competition based on new development concept.
Development Value . : \$ 500 Million.

WIKUE Unternehmensgruppe, GmbH, Berlin, Germany
Managing Director, 1991 to 1994
Successfully developed first master planned community in reunited Germany,
changed legal environment for a new development concept.
Development Value: \$150 Million.

IBF Institute for Managing Consulting, Inc., Basel, Switzerland
Managing Director, 1989 to 1991
Implemented new management concept resulting in \$2 mil. annual cost savings.

Nationwide Legal Services, Inc., New York, NY
CEO, 1987 to 1989
Revitalized a NASDAQ listed company through a secondary stock offer within two years before selling to a group of English investors.

Gessa Corporation N.V., Beverly Hills, CA and Basel, Switzerland
Vice President, 1986 to 1987
Established and built a company, positioning it for the acquisition of various entities in the European Market.

Porsch Imports, Inc., Beverly Hills CA
President & CEO, 1984 to 1986
Founded a successful import business generating \$3 mil. in annual revenues in the first year with substantial profits.

Porsch, Schneider & Partners, Attorneys at Law, Duesseldorf, Germany
Senior Founding Partner, 1972 to 1984
Built an international law firm with 6 law partners.

Selecta Accounting, Inc., Duesseldorf, Germany
Managing Director & Senior Partner, 1980 to 1984
Created and managed a new accounting company generating annual revenues in excess of \$1 mil. in the first year and over \$2 mil. after four years.

IOS, Investor Overseas Funds
1970-1972
Salesperson for Investment Funds
Build successful sales organization in the Funds market in Germany

Executive Management Experience

Established record of creating successful new businesses and positioning them for growth. Reinvigorates struggling companies. Institutes careful financial management controls to determine company condition and to aid in planning for growth.

Establishes a good relationship between business and profit. Shows leadership. Moves quickly, responding to rapidly changing business environment and anticipating future trends. Attracts investors with solid planning, commitment, and focus.

Institutes an effective management style, leading through example and demonstrating the willingness to go the extra mile to achieve goals and objectives. Operates a lean, hands-on management staff with an emphasis on quality control,

Effective personnel management, including selecting quality team members who will be committed and focused on the company goals. Assembles a planning team built around creative vision. Establishes a competitive environment to produce the best results.

Real Estate Development.

Successfully developed first master planned community in reunited Germany. Introduced modern standards into a rural area. Purchased all land for the development on an innovative, no money down option, negotiating a scenario where land owners were paid when zoning changes and master plan were approved. Changed zoning laws for the first time, leading to a 5000% increase in property value.

Creating first master planned community in New Mexico based on the concept of New Urbanism. Development includes fully integrated and interactive plazas, schools, church sites, office space, apartments, and retail locations. Plan includes 4,000 homes, 1.5 mil. square feet of commercial space, and all infrastructure, creating a quality urban environment.

Legal Experience

**Restructured numbers of companies for tax purposes with implementing simultaneously new management structure.
One of the first law firms fully computerized.
International clientele with emphasis on exploring and opening new markets for them.**

Education

University of Goettingen, Goettingen, Germany
Law Degree, **Cum Laude**
Supreme Court of Frankfurt, Frankfurt, Germany
Bar Examination and Judicial Certification
Universities of Goettingen, Vienna, Graz, and Frankfurt
Study of Economics
Honorary doctorate, University of Bishkek

Hobbies:

Tennis, Arts & Education
Founder and donator of US \$ 3 Million
To Verena Foundation
www.verenafoundation.org